## May 17, 2019

The Honorable Roger Wicker Chairman Senate Committee on Commerce, Science, and Transportation 512 Dirksen Senate Office Building Washington, D.C. 20510

The Honorable Ron Johnson Chairman Senate Committee on Homeland Security and Governmental Affairs 340 Dirksen Senate Office Building Washington, D.C. 20510 The Honorable Maria Cantwell Ranking Member Senate Committee on Commerce, Science, and Transportation 512 Dirksen Senate Office Building Washington, D.C. 20510

The Honorable Gary Peters
Ranking Member
Senate Committee on Homeland Security and
Governmental Affairs
340 Dirksen Senate Office Building
Washington, D.C. 20510

Dear Chairmen Wicker and Johnson, and Ranking Members Cantwell and Peters,

We write to request your support for securing Brand USA's funding mechanism, which expires soon. This important program enables significant economic input for our economy.

Travel and tourism are drivers of the American economy, fueling one in every nine American jobs. According to the U.S. Travel Association, traveler spending in the United States generated \$2.4 trillion in economic output in 2017 and supported 15.6 million jobs.

Brand USA is a public-private partnership that serves as the destination marketing organization for the United States. Created by the bipartisan Travel Promotion Act of 2009, Brand USA's mission is to encourage visitation to the United States and to grow America's share of the international travel market. Brand USA operates at no cost to the American taxpayer. It is funded through a fee on international visitors to the United States traveling under the Visa Waiver Program, and through voluntary private-sector contributions.

Since fiscal year 2013, Brand USA's marketing efforts have brought 5.4 million incremental international visitors to the United States. These international visitors spent \$17.7 billion, generating a total economic impact of \$38.4 billion and supporting an average of 51,580 jobs per year. In 2017 alone, Brand USA marketing brought an additional 1.16 million international visitors to the United States, generating an economic impact of \$8.5 billion.

Though the program has been a proven success in boosting tourism to the United States and driving economic growth, the 2018 congressional budget caps agreement diverted Brand USA's

user fees away from the program to general revenue. We strongly support protecting and renewing Brand USA's funding, while upholding the original structure that no taxpayer dollars should be used to fund the program.

The new Congress must unite around this bipartisan issue as it has done in the past, and reauthorize Brand USA. The program was reauthorized in 2014 with broad bipartisan support. Within the 115<sup>th</sup> Congress, 36 House Republicans and 34 House Democrats signed a similar letter to House leadership calling for a Brand USA funding fix. In addition, over 600 major entities, from tourism boards to corporations, representing all 50 states, have co-signed a letter making a similar request for Brand USA funding reauthorization. The future of the United States' international travel promotion and planning will be in jeopardy until the program is reauthorized.

Brand USA is a proven and cost-effective travel promotion program, and we encourage support for a legislative fix for Brand USA in the upcoming budget caps negotiations. Thank you for your attention to this important issue.

Sincerely,

Roy Blunt

United States Senator

Amy Klobuchar

United States Senator

Cory Gardner

United States Senator

Catherine Cortez Masto

United States Senator

Marsha Blackburn
United States Senator

Tammy Baldwin
United States Senator

Shelley More Capita

Shelley Moore Capito United States Senator Michael F. Bennet United States Senator

B:11 Cassidy, M.D.

United States Senator

Richard Blumenthal

United States Senator

Sugar M. Collins

Susan M. Collins United States Senator

Thomas Carper V
United States Senator

Steve Daines

United States Senator

Christopher Coons United States Senator

Lindsey O. Graham United States Senator Tammy Duckworth United States Senator Josh Hawley United States Senator

Richard J. Durbin United States Senator

John Hoeven

United States Senator

Margaret Wood Hassan United States Senator

Johnny Isakson United States Senator

John Kennedy United States Senator

Angus S. King, Jr.
United States Senator

United States Senator

Martha McSally United States Senator

Ed Markey United States Senator

Jeffrey A. Merkley United States Senator

Lisa Murkowski

United States Senator

David Perdue Jacky Rosen United States Senator United States Senator **Brian Schatz** United States Senator **United States Senator** Mitt Romney Jeanne Shaheen United States Senator United States Senator M. Michael Rounds United States Senator United States Senator Dan Sullivan Tina Smith **United States Senator United States Senator** 

on Tester

United States Senator

John Thune

United States Senator

Thom Tillis

Thom Tillis United States Senator

Toddy

Todd Young United States Senator

Cory Booker United States Senator Jon U Rale

Tom Udall

United States Senator

Chris Van Hollen United States Senator

Elizabeth Warren

United States Senator

Ron Wyden United States Serator